

Management Consulting

Management Consulting refers to the practice of helping companies improve performance through analysis of existing business problems and development of future plans. At Paradigm, we think about this in terms of both Strategic Planning and Business Consulting.

Strategic Planning

Our consultants work with you to help define the longer-term positioning of your organization in the marketplace. Developing your strategic plan can include Paradigm-facilitated executive workshops designed to examine external factors (opportunity and threats) and internal factors (strengths and weaknesses) of the organization. The workshop process will also incorporate considerations surrounding the dynamics of the changing consumer and competitive environment. Some key components of our strategic planning includes:

- *Corporate Planning*
 - *Corporate Planning*
 - *Value Proposition*
 - *Balanced Scorecard*
- *IT Strategic Planning*
 - *IT Strategic Planning*
 - *IT Sourcing Strategies*
- *IT Alignment*
 - *Business - IT Alignment*

We use industry best practice guidance to ensure that IT is:

- Effective and efficient
- Has appropriate processes
- Engages a continuous improvement model
- Has a formal relationship and communication plan with which to interact with the business
 - *Architecture Consulting*
 - *Business Consulting*
- *Business Planning*
 - *Business Case Analysis*
 - *Procurement Services: We offer a core set of services to support the process of selecting and acquiring new software, hardware or any major business asset. A selection and acquisition initiative will typically include the following components:*
 - Request for Proposals
 - Contract Negotiations
 - Contract Management





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AN SEB COMPANY

- **Business Process Design**
 - *Business Process Analysis*: Our functional competencies consist of –
 - Business Process Analysis and Improvement
 - Facilitation Services
 - Requirements Definition
- **Business Change**
 - *Business Process Management*
 - *Organization Transformation*

Paradigm provides two additional services to support the business change process -

- Organizational Change Management
 - Resource Management
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- Business Transition

For more information, please contact us:



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