



Why Paradigm Consulting Group?



# **Agenda**

- What challenges do our customers have in common?
- Why work with us?
- What types of solutions do we provide?
- How do we help our customers succeed?
- What is different about us?
- What are the benefits of our services?
- How do we approach our work?
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# Nhat challenges do our customers have in common? 💵

- Lack of qualified resources to initiate and lead projects or programmes
- Lack the experience, maturity, and/or methodology to properly run projects

paradigm

- Lack the staffing capacity to run projects on top of daily operations
- Don't want to hire permanent staff to do temporary endeavors such as projects
- Don't have the expertise to establish enterprise Project/ Programme/ Portfolio Management Offices and methodologies

They may have in-flight projects that are experiencing:

- Missed project deadlines
- Exceeded project budgets
- Deliverables failing to provide expected benefits
- Vendor performance issues
- Unclear or inconsistent status reporting
- Unsatisfied or disengaged stakeholders

With no clear plan to recover.

# paradigm consulting group

# Why Work With Us?



Tap into the most experienced team of project experts in SK & MB.



Get underperforming projects back on track and eliminate barriers to success



We can help unlock the value of your investments through effective change management



Take advantage of our thought leader's unique perspectives on delivering projects successfully



We get to know your business so we can make a measurable impact



Get more out of your team and their collective expertise with our facilitation professionals



Increase productivity and cut costs through process optimization



We offer proven approaches and methodologies that make sense for your company and your situation



## What Types of Solutions Do We Provide?

We provide our customers a collaborative, proven approach addressing a wide spectrum of business needs.

#### **EVOLVE**

To thrive in today's economy, organizations must exist in a constant state of evolution.

Whether you are looking to make your vision a reality or to chart a new course, Paradigm can help you identify the projects and initiatives that will get you there.

#### **EVALUATE**

To succeed, leaders need access to information and insight to make the right decision.

From feasibility studies to process analysis, Paradigm can help you manage your risk and make the right choice.

Our team can help you manage the complex world of multiple projects and competing priorities.

#### EXECUTE

Today's organizations are challenged by the need to manage change and generate results.

Paradigm can help you execute your strategy, manage change internally and externally, and track the results.

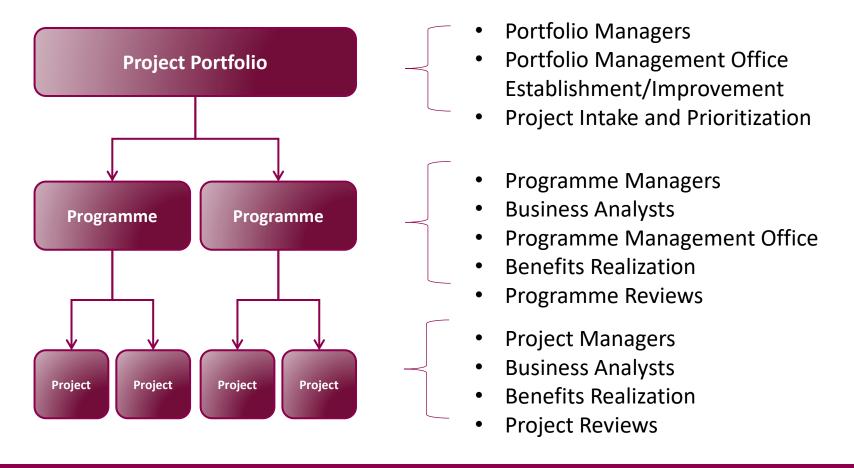
Simply put, our project management experts can help you get things done on-time and on-budget.



# **How Do We Help Our Clients Succeed?**

Our clients are dynamic organizations with multiple projects underway at any given time.

We help them plan, execute and measure their results.





### What is Different About Us?

Our sector experience and expertise, focus on customer success and best practices-based approach make us unique.

#1

Sector & Service Line Expertise

We understand the unique issues faced by organization and have an integrated suite of solutions to address them.

#2

**Customer Success- Driven Philosophy** 

We have an organizational philosophy that recognizes that what's best for our customers is what's best for our business.

#3

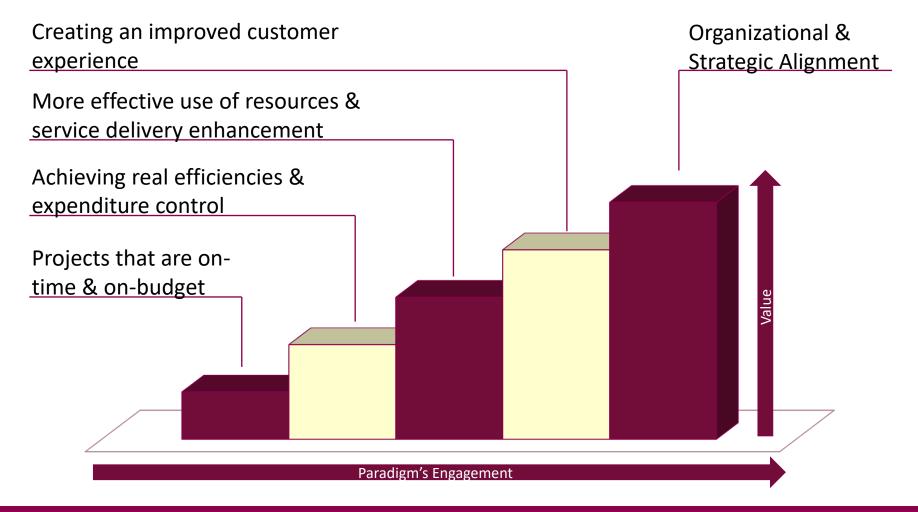
Proven Team, Proven Methods

We use the right mix of industry best practices and internallydeveloped methodologies that limit risk and maximize value.

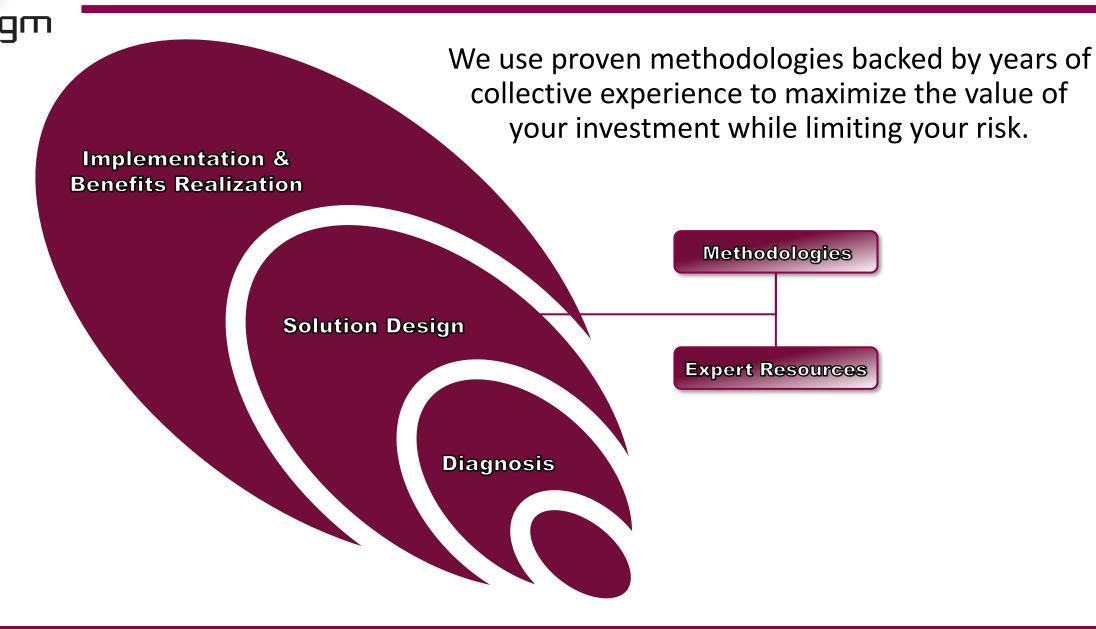


## What Are The Benefits Of Our Services?

We help our customers make the best use of their resources to drive the achievement of their objectives.



# **How Do We Approach Our Work?**



## **About Us**



- Practices in Regina, Winnipeg and Saskatoon.
- We offer our customers a wide range of IT and business consulting services.
- Our experience spans customers within several industries, with particular expertise in Healthcare, Insurance, and the Public Sector.

www.ParadigmConsulting.com



#### **Best Practices**

- Paradigm's Best Practices provide:
  - an opportunity for our consultants to share experience and insight.
  - strengthening the Paradigm culture and promoting personal and professional growth.
- Best Practices meetings occur at least monthly and offer an opportunity to connect with team members and clients from other work sites.
- Sharing knowledge and training opportunities within our diverse team helps strengthen Paradigm consultants and benefits our clients.



#### **Contact Us**

#### To learn more about us:

- Internet: <a href="https://ParadigmConsulting.com">https://ParadigmConsulting.com</a>
- LinkedIn: <a href="http://www.linkedin.com/company/paradigm-consulting-group">http://www.linkedin.com/company/paradigm-consulting-group</a>



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# **Thank You**

